



2020 Report to the Community

Live. Learn. Hope.



Rebecca Fox, hospital executive and entrepreneur, became our president and CEO in March.



In January, we held a community open house at our 19th dialysis clinic, in Seattle's Rainier Beach neighborhood.



Opened in August 2019, the new logistics center streamlines distribution to all locations.

Mission

To promote the optimal health, quality of life and independence of people with kidney disease through patient care, education and research.

Vision

To be the provider of choice.

Values

Teamwork, integrity, excellence, respect, stewardship

An exceptional year

When COVID-19 reached Seattle, Northwest Kidney Centers, the world's first dialysis organization, became the first in the U.S. to treat dialysis patients infected with the novel coronavirus. Our leaders worked with the Centers for Disease Control and local health authorities to define standards for the entire country.

CEO Rebecca Fox took the helm in March, bringing more than 20 years of deep health care experience – from being an executive at the 6th-largest health care system in the country, Scripps Health, to being the founder and CEO of a technology-enabled service company, AristaMD. Her career reflects a lifetime of service and dedication to health care, particularly for the underserved.

COVID-19 has continued to affect people with kidney disease at high rates, often leading to lung disease, sepsis and kidney failure. Patients and families face job layoffs and loss of insurance. Meanwhile, staff members confronted their own personal challenges while continuing to deliver life-sustaining care.

Overwhelming community support has been a silver lining. We received more than \$89,000 in financial donations for patients and staff members, along with thousands of hand-sewn masks, face shields created by 3D printing, food, flowers and many kind words.

We opened our 19th clinic, in Seattle's Rainier Beach neighborhood, bringing dialysis to a diverse urban community. We designed the building around landscaped courtyards that bring nature close for patients who sit with us many hours each week.

Also new is our logistics center on a campus adjoining North SeaTac Park. The logistics center's supply chain operation standardizes deliveries to all facilities. Staff rose to the challenge of securing new sources of supplies that suddenly became scarce during the pandemic. Adjacent on the new campus: a dialysis clinic and consolidated administrative offices.

The quality of our services remains outstanding. Medicare recently awarded us a composite 4.35 out of 5 stars. Among clinics open in 2019, the most recently reported year, more than half earned perfect 5-star scores.





Patients inspire us

MARÍA

María Beltrán Hernández wakes up early every Tuesday, Thursday and Saturday for the half-hour drive to dialysis. She's in her chair at our Federal Way East clinic at 7 a.m. That keeps her afternoons available for school meetings and other activities with her four children. She also makes a point of Zumba and water aerobics at the YMCA. "When I start to feel sad, I just look at my kids. That gives me the strength to go on," she says.



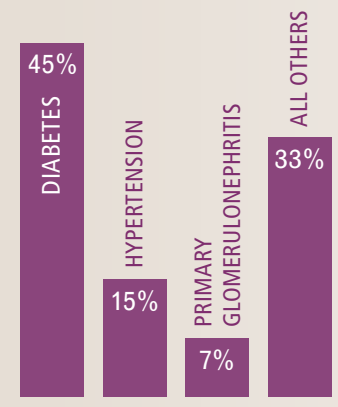
CHUCK

Chuck Bowden of West Seattle used hemodialysis at home to keep him going between kidney transplants. His first transplant served him for 24 years, and he received a second one this year. In between he did dialysis with help from his wife, Tessa. "It made us closer," he said of the 5-day-a-week routine that kept him ready for a transplant – along with volunteer work, hobbies and time with grandchildren.

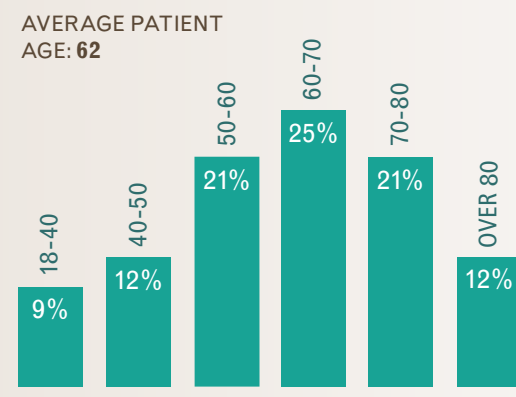


GLORIA

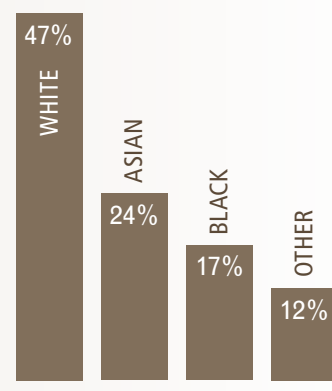
Gloria Leonard, a retired library director, considered dialysis a part-time job. She got treatment at our newest clinic, in Seattle's Rainier Beach neighborhood, while awaiting a transplant that occurred this year. Her fiancé, Sylvester Hill, would visit for a while during dialysis, then she played bridge on her computer, watched TV and caught up by phone with her son in Atlanta. She swims and does water aerobics to help her blood pressure.



CAUSES OF KIDNEY FAILURE IN OUR PATIENTS



PATIENTS' AGES



PATIENT-REPORTED RACES

BY THE NUMBERS

Northwest Kidney Centers is the provider of choice for nearly 4 out of 5 people who need dialysis in our area. In an industry dominated by for-profit corporations, we are one of the largest not-for-profit kidney care providers.

19 Total clinics

2 Clinics opened in FY 2020

8 Hospitals served

284,511 Dialysis treatments, 2.5% growth over previous year

1,833 Patients

86 Kidney transplants, 60% higher than the nation*

18.6% On the transplant wait list

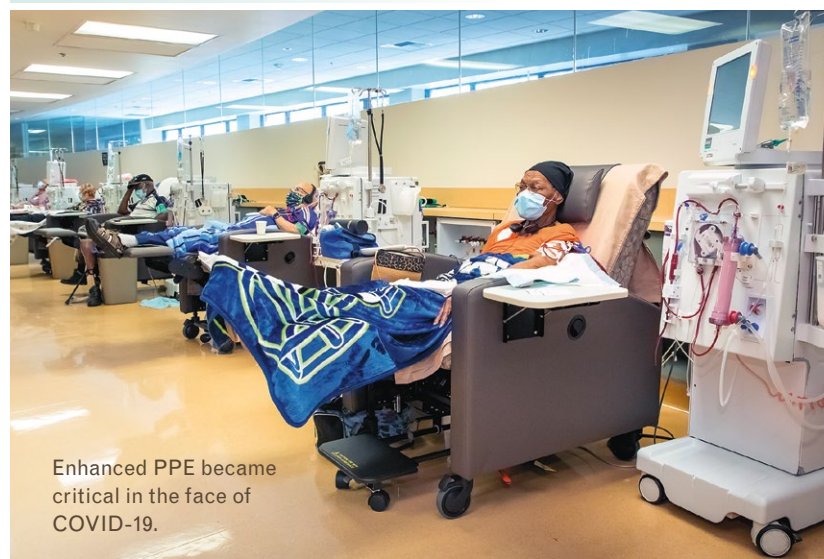
15% On home dialysis

48% Patients in poverty (Medicaid qualified)

727 Employees

604 Volunteers

*Dialysis Facility Reports, 2019



Enhanced PPE became critical in the face of COVID-19.



The Rainier Beach clinic in Seattle.

Northwest Kidney Centers is a regional, not-for-profit provider of kidney dialysis, public health education and research into the causes and treatments of chronic kidney disease. It is known for high quality services, deep community connections and generous donor support. Founded in Seattle in 1962, it was the first dialysis organization in the world.

FY 2020 Board of Trustees

Richard Bloch, chair
Meredith Mathews, MD, vice chair
Owen Applequist
Jenn Brenner
Sarah Cave
Cyrus Cryst, MD
Lisa Florence, MD
Kristi Gaudreau

Rick Greaves
Lara Macklin
Raj Mehrotra, MD
Rex Ochi, MD
Mark Ostrow
Doug Ross
Christopher Seel
Michael Sutters, MD
Charleen Tachibana, DNP

FY 2020 Foundation Board

Debbie Treen, chair
Russ Stepp, vice chair
Richard Bloch
Catherine Bylund
Cyrus Cryst, MD
Brian Forcum
Tammy Graves

Michael Kelly, MD
Jim Liming
Christine Odegard
Daintry Price
Sanjit Reddy, MD
Bryan Rush
Theresa Smith

Administrative Contacts

Rebecca Fox, president and chief executive officer
Suzanne Watnick, MD, chief medical officer
Jane Pryor, vice president, development and communications

Total revenue \$138 million

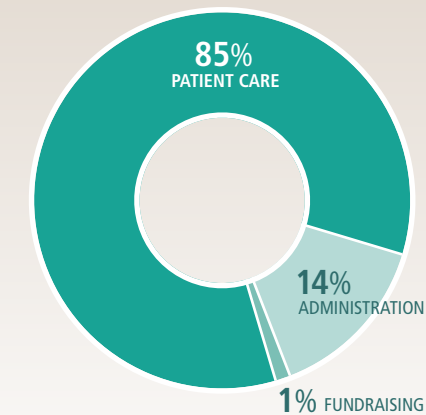
FINANCIAL RESULTS

Our revenue comes from payments for dialysis treatments, earnings on investments and philanthropic gifts.

We invested more than \$30 million in capital projects – building construction, water purification and monitoring equipment, patient chairs and new dialysis machines. Growth helps serve more patients and spreads fixed costs.

We provided community benefits totaling \$3.6 million, including support for the Kidney Research Institute, Center for Dialysis Innovation and four fellowships in nephrology at the University of Washington School of Medicine. We also furnished charity care and supported national patient associations.

2020 EXPENSES



Audited financial statements are available by request. Northwest Kidney Centers is a 501(c)(3) not-for-profit, community-based health care provider.

Your gifts totaled a record \$4.7 million to advance our mission. Thank you!

Gifts to Northwest Kidney Centers funded:

COVID-19 response • Bellevue kidney resource center
Home dialysis • Chronic kidney disease education
Kidney research • New dialysis chairs • Charity care
Employee scholarships and emergency grants

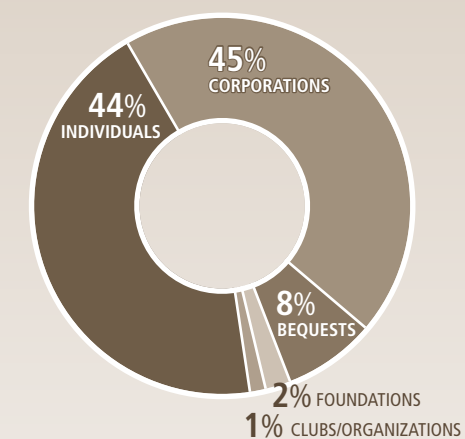


Pam Ayer, left, and her husband, Bill, were major donors to the Elevating Eastside Kidney Care campaign. With her is Jane Pryor, vice president of development and communications.

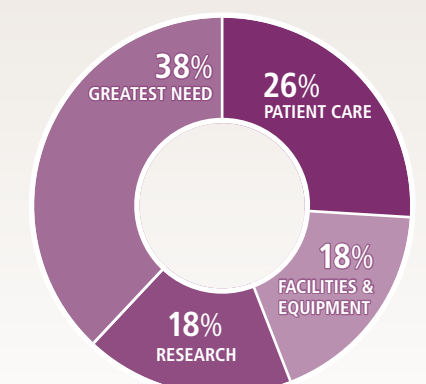


Parul and Gary Houlahan, honorary co-chairs of the Discovery Gala, celebrate \$864,000 raised at the event for kidney research.

WHO MADE GIFTS



HOW WE USED YOUR GIFTS



Board of trustees chair Rich Bloch starts the renovation of our Bellevue clinic with a ceremonial sledgehammer swing. The construction was completed in September 2020.



Volunteers Debbie and Kent Treen. Debbie served as 2020 Foundation Board chair.



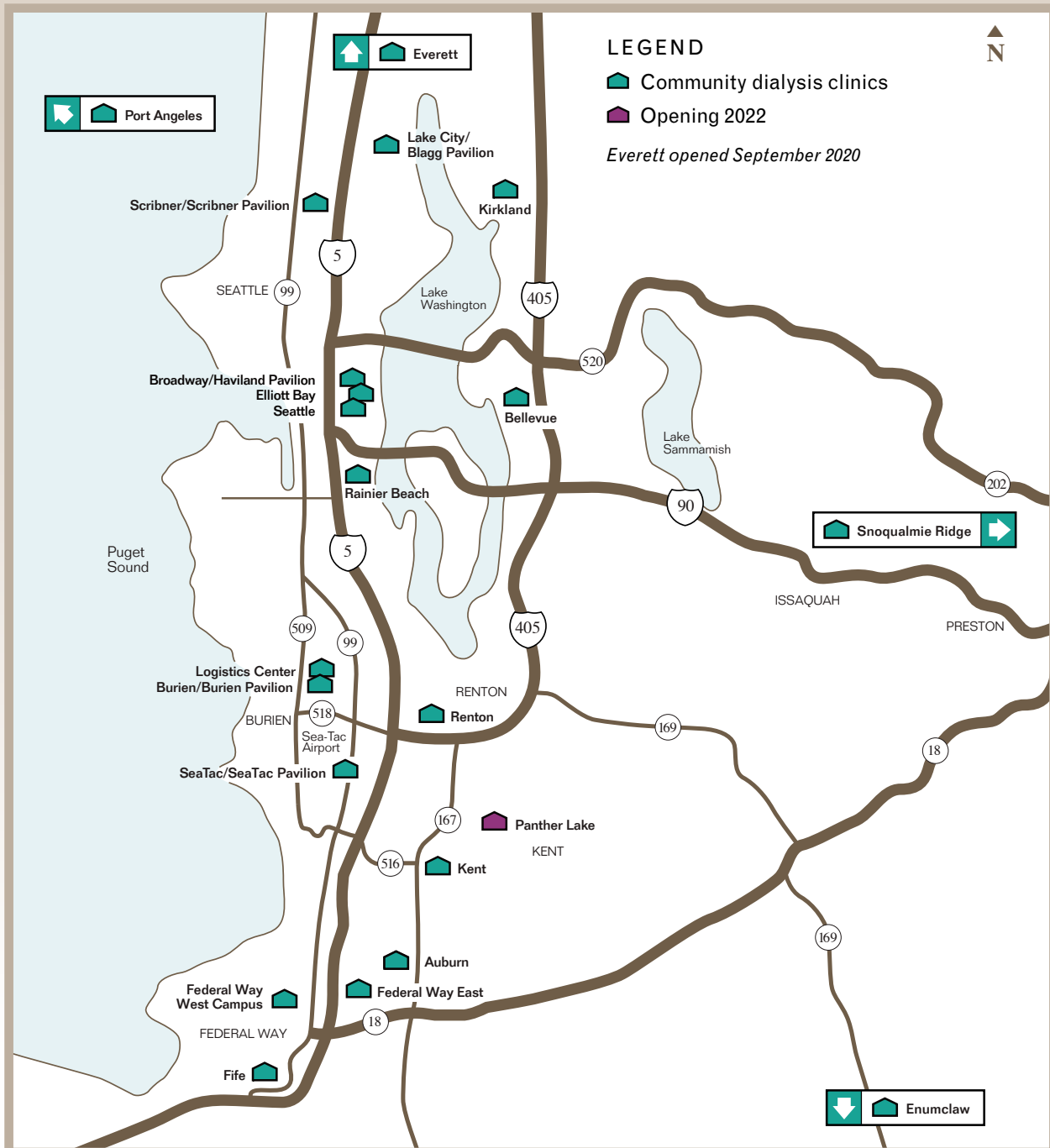
NORTHWEST

Kidney Centers

700 Broadway
Seattle, WA 98122

NONPROFIT ORG.
U.S. POSTAGE
PAID
SEATTLE, WA
PERMIT NO. 3768

Our Locations



www.nwkidney.org | 206-292-2771